

Message Text

UNCLASSIFIED

PAGE 01 STATE 071514

12

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 /013 R

66619

DRAFTED BY COM/OIM/SAD:SJKRISTOFF

APPROVED BY EB/OCA/REP:MWDONOVAN

COM/OIM/SAD:BRYNO

EB/EWT:SHAAS

EUR/EE:EESEGALL

COM/OIM/SE:HHEIKENEN

COM/OT/PPOLISHUK

COM/OIM/BEWT:RRICE

----- 020677

R 091814Z APR 74

FM SECSTATE WASHDC

TO AMEMBASSY BELGRADE

AMEMBASSY BUCHAREST

AMEMBASSY WARSAW

INFO AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

AMEMBASSY BUDAPEST

AMEMBASSY VIENNA

UNCLAS STATE 071514

VIENNA FOR EWTC

E.O. 11652: N/A

TAGS: BEXP, YO, RO, PL, UR, CZ, AU

SUBJECT: TELECOMMUNICATIONS EQUIPMENT AND SYSTEMS TECHNICAL
SALES SEMINAR

REF: A. USDOC 4454; B. BUCHAREST 1819; C. WARSWW 1742

1. SUBJECT SEMINAR NOW TARGETED FOR BUCHAREST, BELGRADE
AND WARSAW. TENTATIVE SCHEDULE IS AS FOLLOWS: BUCHAREST,
305. 17-23; BELGRADE, SEPT. 23-30; WARSAW, SEPT. 30-
9:59BER 4. PLEASE CONFIRM SUITABILITY OF THESE DATES OR
ALTERNATIVE SUGGESTIONS ASAP.

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 STATE 071514

2. SEMINAR MEMBERS NOT YET CHOSEN BUT WILL PROBABLY BE SELECTED FROM U.S. FIRMS IDENTIFIED IN REF A. DR. PAUL PULISHUK, DEPUTY DIRECTOR, OFFICE OF TELECOMMUNICATIONS, DEPARTMENT OF COMMERCE WILL ACT AS SEMINAR CHAIRMAN. DR. POLISHUK HAS DEGREE IN PHYSICS (B.S., MIT, 1956; ..S., PHD, OHIO STATE, 1962 AND 1964) AND HAS BEEN DEPUTY DIRECTOR OF OFFICE OF TELECOMMUNICATIONS SINCE, AUGUST 1972. PRIOR TO THAT DR. PULISHUK WAS DIRECTOR OF PLANNING, USAF DYNAMICS LAB, WRIGHT-PATTERSON AFB. HE HAS PUBLISHED FOUR BOOKS AND OVER 50 PAPERS IN FIELDS OF ELECTRONICS, PHYSICS, INSTRUMENTATION AND TELECOMMUNICATIONS. ADDITIONALLY HE HAS LECTURED AT N.Y.U. SCHOOL OF ENGINEERING, U. OF WISCONSIN, WRIGHT STATE U. AND VON KARMAN INSTITUTE FOR FLUID DYNAMICS IN BRUSSELS.

3. FOR WARSAW AND BUCHAREST: REQUEST RESPONSE TO REQUESTIONS PARA 7 REF A.

4. FOR WARSAW. APPRECIATE AFFIRMATIVE RESPONSE REF C. WE HAVE NOTED COMMENTS IN PARA 6, AND YOU SHOULD ASSURE HOST GOVERNMENT OFFICIALS THAT OUR SEMINAR WILL BE ON HIGH TECHNICAL LEVEL. THIS SEMINAR WILL NOT BE REPEAT OF 1972 MISSION. TO PROVIDE EXAMPLE OF TYPICAL PAPERS PRESENTED AT TECHNICAL SEMINARS, WE POUCHING TO ALL ACTION ADDRESSEES COPIES OF TWO PAPERS FROM AIR TRAFFIC CONTROL SEMINAR HELD IN JANUARY IN MEDITERRANEAN AREA. INTEND RELY ON PULISHUK FOR ASSISTANCE IN SCREENING AND SELECTING COMPANY REPRESENTATIVES OF HIGHEST CALIBER AND TECHNICAL EXPERTISE. WILL BRIEF ENTIRE TEAM PRIOR TO DEPARTURE.

5. FOR BELGRADE: PER COATES/HARTLEY/JOHNSON TELCON MARCH 29. APPRECIATE POST'S WILLINGNESS TO SUPPORT THIS EVENT. AS DISCUSSED, PROGRAM WILL COVER CABLE AND CLOSED CIRCUIT TV; DIGITAL COMMUNICATIONS LINKS; HF RADIO AND LONG RANGE COMMUNICATIONS; SATELLITE COMMUNICATIONS; GROUND RADIO COMMUNICATIONS; MICROWAVE COMMUNICATIONS AND AUTOMATED TELEPHONE SYSTEMS. TO MAKE EVENT AS RESPONSIVE TO HOST COUNTRY NEEDS AS POSSIBLE REQUEST INFO ON FOLLOWING: A) POSSIBLE HOST COUNTRY CO-SPONSOR; B) SUGGESTED SEMINAR SITE FOR 50-100 PERSONS INCLUDING LOCATION AND COST/DAY; UNCLASSIFIED

UNCLASSIFIED

PAGE 03 STATE 071514

C) ESTIMATED PER HEAD HOSPITALITY COSTS; SEMINAR COFFEE AND EVENING RECEPTION/DINNER; D) AVAILABILITY OF TECHNICALLY QUALIFIED SIMULTANEOUS INTERPRETERS DURING SEMINAR SESSIONS -COST AND WORK RULES. IF NOT AVAILABLE LOCALLY WE WILL CONSIDER BRINGING IN FROM GENEVA, IF HOST GOVERNMENT WILL PERMIT; 3) PROBABLE END-USER AUDIENCE INCLUDING SIZE; F) NAMES OF SPECIFIC U.S. FIRMS OF INTEREST TO HOST COUNTRY.

6. FOR BUDAPEST: REGRET FIXING ITINERARY BEFORE YOU ABLE
RESPOND REF A. DUE TO TIMING WE WERE FORCED TO ACCEPT
FIRST THREE AFFIRMATIVE RESPONSES.

7. APPRECIATE EFFORTS OF ALL POSTS IN HELPING TO SHAPE
CONTENT OF THIS EVENT. RUSH

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 09 APR 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE071514
Document Source: CORE
Document Unique ID: 00
Drafter: SJKRISTOFF
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740081-1073
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740454/aaaabxmu.tel
Line Count: 121
Locator: TEXT ON-LINE, ON MICROFILM
Office: ORIGIN COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: A. USDOC 4454; B. BUCHAREST 1819; C.
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 23 MAY 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <23 MAY 2002 by bryansd0>; APPROVED <24 MAY 2002 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: TELECOMMUNICATIONS EQUIPMENT AND SYSTEMS TECHNICAL SALES SEMINAR
TAGS: BEXP, YO, RO, PL, UR, CZ, AU
To: BELGRADE WARSAW
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005